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## **Profiles International Finds Interpersonal Skills Accurate Predictor of Managerial Success**

Waco, TX (PRWEB) DATE – Profiles International, a global leader in employment evaluation and human resource management assessment tools, says that a manager’s interpersonal skills can be an accurate predictor of effective management. According to Profiles, some signs of incompetent managers include poor communication skills, poor relationship-building skills, insufficient ability to develop others, and negligence of own personal development.

“It’s no secret that successful managers often have well-honed interpersonal skills, but this research supports that anecdotal evidence,” says Bud Haney, Co-founder and President of Profiles International. “Fortunately, there are ways to help managers achieve greater effectiveness, even those who don’t already have stellar interpersonal skills.”

Profiles suggests that business leaders use assessments to evaluate their current managers and determine if they have the ability to provide [effective management](#). Those who are deemed to have what it takes to succeed should be provided with appropriate training, while those who aren’t able to provide effective management should be redeployed to other positions in the company.

“Productive employees are often promoted to management positions simply because they’ve been successful in other areas of the business, but the skills needed to be an effective front-line employee are often different than those needed to be a manager,” said Dario Priolo, Managing Director of the Profiles International Research Institute. “There’s nothing wrong with admitting that a promotion was ill-advised and then redeploying an ineffective manager, and it’s a lot better than letting an ineffective manager wreak havoc on your business.

Download the full report: [Eight Signs of Incompetent Managers](#)

### **About Profiles International, Inc.**

Profiles International is the world's leader and innovator in selecting and developing high-performance workforces. Profiles International does this through innovative human resource management solutions and a comprehensive suite of employment assessments that help companies worldwide gain a competitive advantage by selecting, hiring, retaining, and developing great talent. Profiles International is the preferred choice of many of the largest companies because of the quality of its products and services, and its consistent revalidation of its diverse collection of employment assessments. For more information about Profiles International's suite of human resource management solutions, visit <http://profilesinternational.com>